

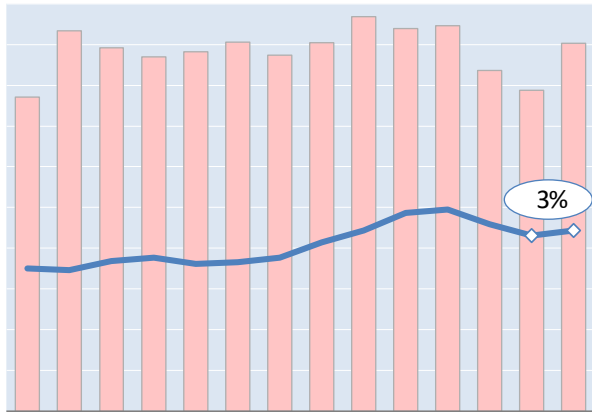
Actual Yields against Volume Development

Latest 14 months

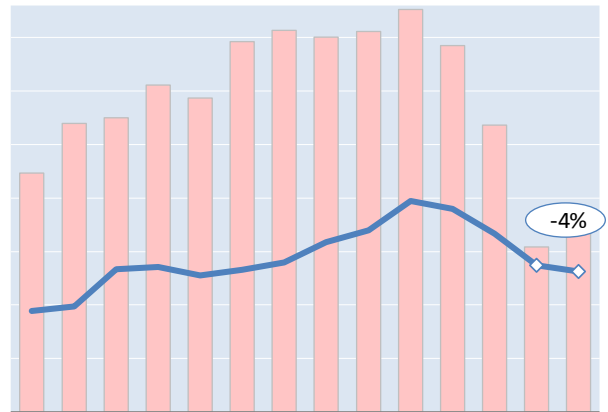
— Actual yield including charges (in USD)

█ Chargeable weight development

Worldwide



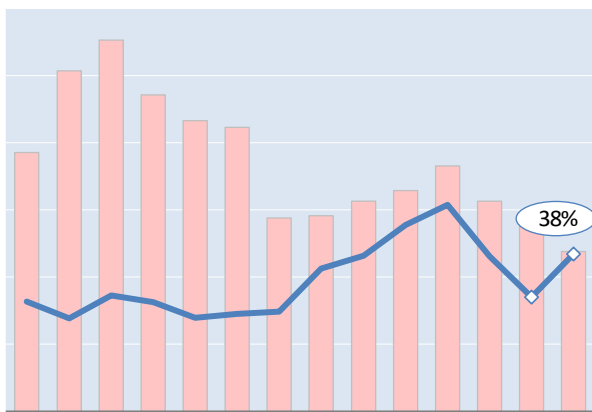
Hong Kong to USA



Feb '21 = \$3.15 Feb '22 = \$3.88 Mar '22 = \$3.99

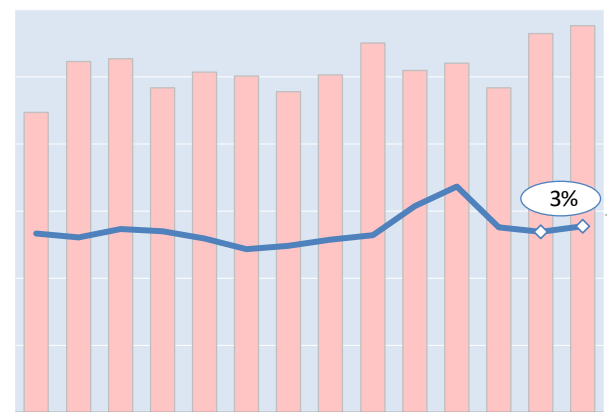
Feb '21 = \$4.97 Feb '22 = \$7.20 Mar '22 = \$6.90

Shanghai to Germany



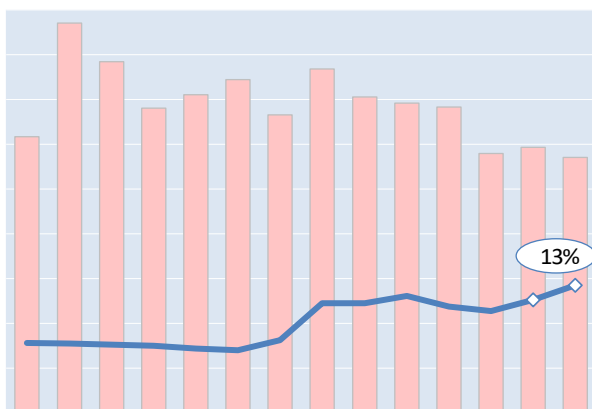
Feb '21 = \$4.89 Feb '22 = \$5.11 Mar '22 = \$7.03

Amsterdam to USA



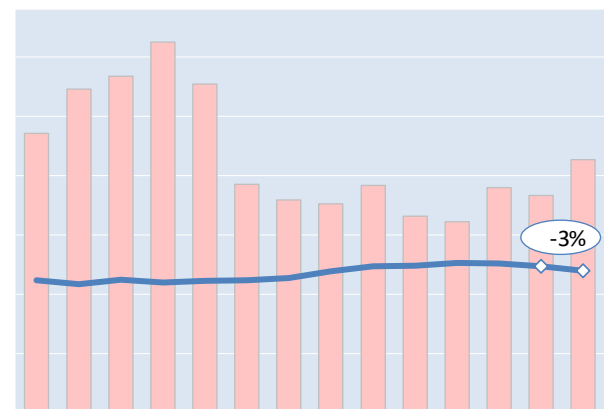
Feb '21 = \$3.99 Feb '22 = \$4.04 Mar '22 = \$4.16

Frankfurt to China



Feb '21 = \$1.56 Feb '22 = \$2.52 Mar '22 = \$2.85

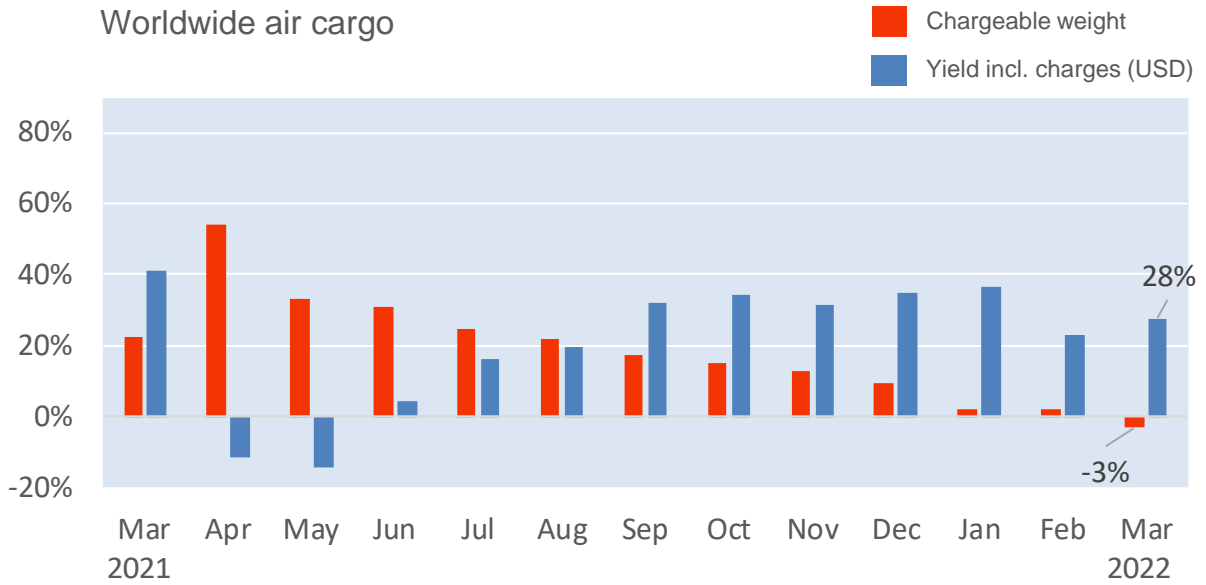
Mumbai to UK



Feb '21 = \$2.96 Feb '22 = \$3.27 Mar '22 = \$3.17

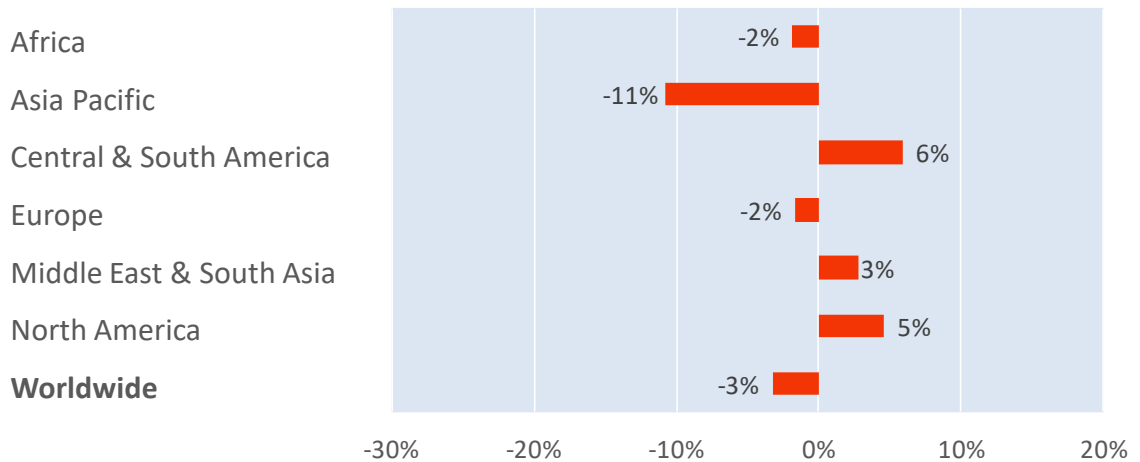
Database contains **over 2 million transactions per month** (85 airlines; over 16,000 different forwarders)

Monthly Change Year-on-Year - Weight and Yield



Monthly Change Year-on-Year – Weight per Origin Region

Chargeable weight (March 2022)



Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (March 2022)

