

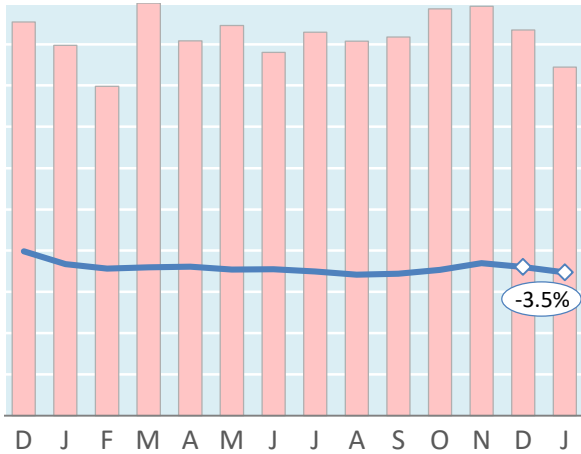
## Actual Yields against Volume Development

Latest 14 months

— Actual yield including charges (in USD)

█ Chargeable weight development

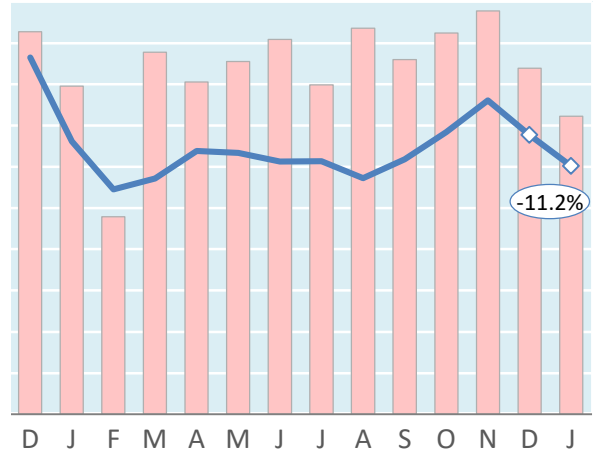
### Worldwide



Dec '18 = \$1.99 Dec '19 = \$1.80 Jan '20 = \$1.74

-3.5%

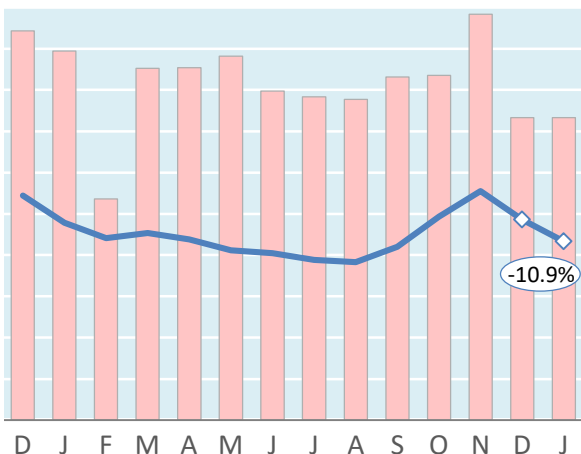
### Hong Kong to USA



Dec '18 = \$4.33 Dec '19 = \$3.39 Jan '20 = \$3.01

-11.2%

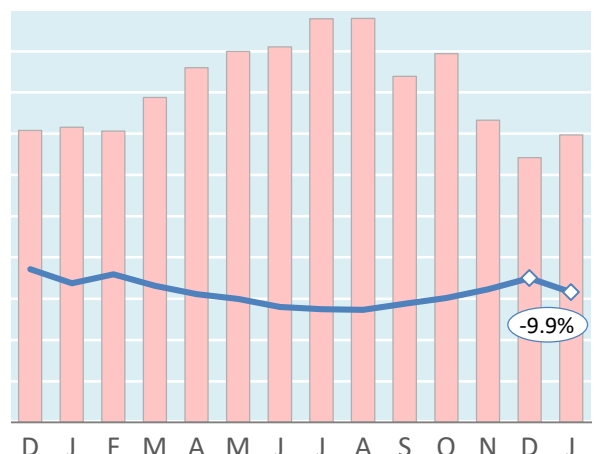
### Shanghai to Germany



Dec '18 = \$2.72 Dec '19 = \$2.43 Jan '20 = \$2.17

-10.9%

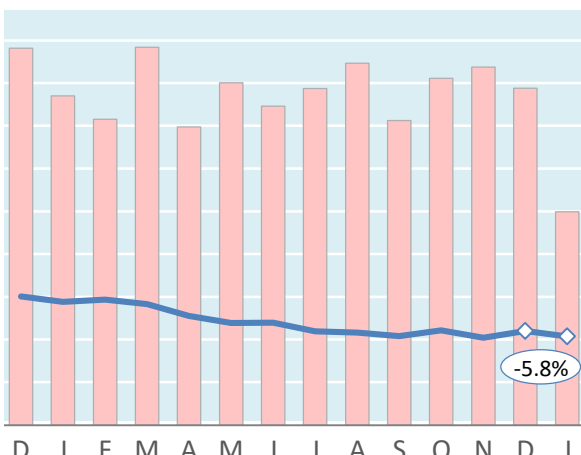
### Amsterdam to USA



Dec '18 = \$1.86 Dec '19 = \$1.75 Jan '20 = \$1.58

-9.9%

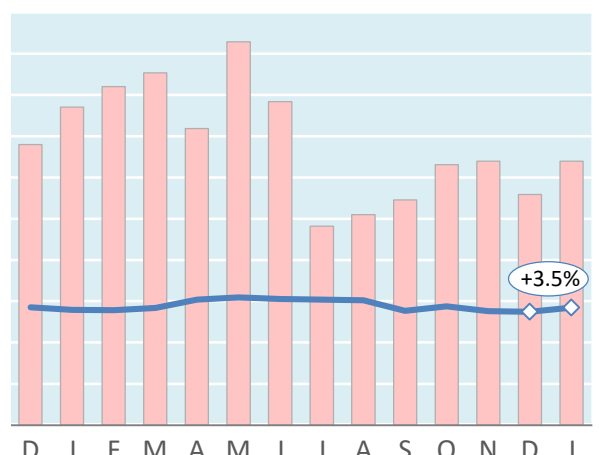
### Frankfurt to China



Dec '18 = \$1.51 Dec '19 = \$1.10 Jan '20 = \$1.04

-5.8%

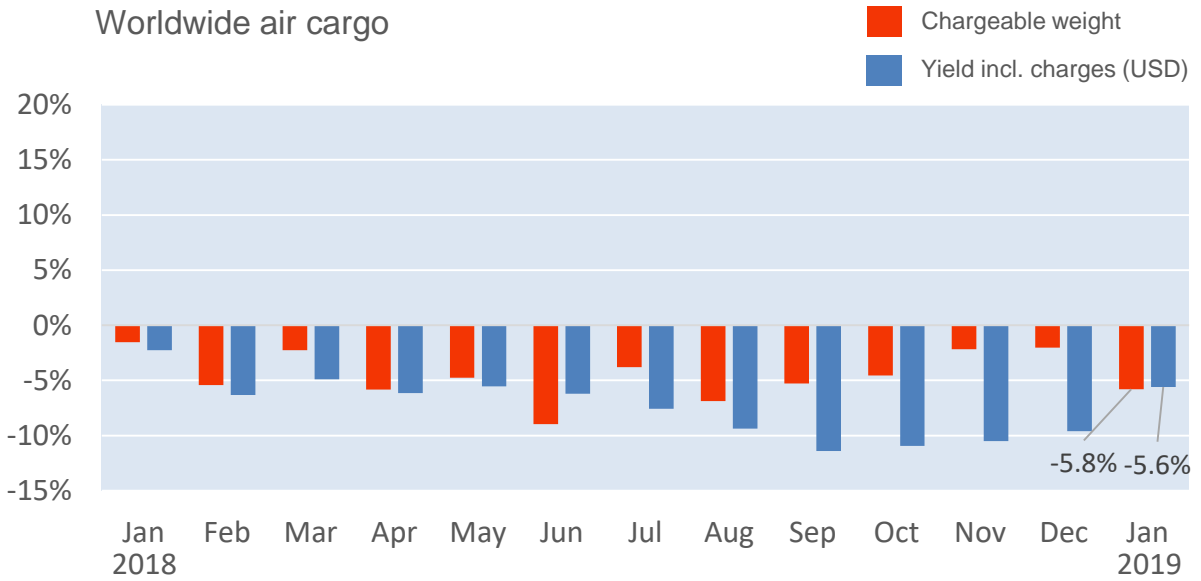
### Mumbai to UK



Dec '18 = \$1.43 Dec '19 = \$1.37 Jan '20 = \$1.42

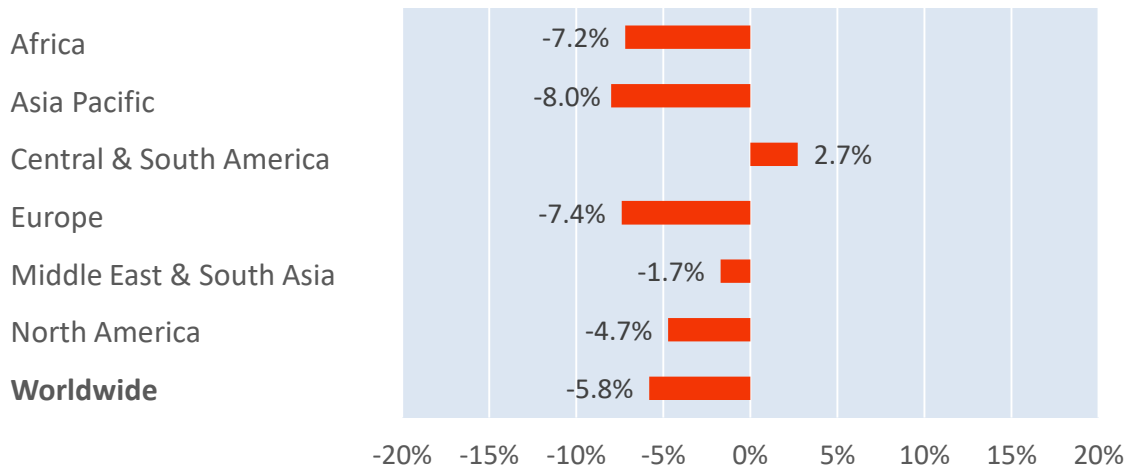
+3.5%

## Monthly Change Year-on-Year - Weight and Yield



## Monthly Change Year-on-Year – Weight per Origin Region

Chargeable weight (January 2020)



## Monthly Change Year-on-Year – Weight per Product Category

Chargeable weight (January 2020)

